

Tasmanian Industry Participation Plan

<Procurement ID - Procurement Title>

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

Guidance information (can be deleted):

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

Procurement details

Procurement ID	
Procurement title	Consultancy Services Panel for Health Infrastructure Projects
Name of Responsible Agency/Entity	

Supplier details

Name of supplier	RPS AAP Consulting Pty Ltd
Contact details for supplier	Level 16, 222 Exhibition Street, Melbourne VIC 3000, Australia Email: ICCTenders@rpsgroup.com.au Telephone: +61 3 9417 9700

Are you a Tasmanian SME*? Do you employ Tasmanians?

RPS AAP Consulting Pty Ltd is an Australian registered business and a part of the global consultancy the RPS Group. We have a multidisciplinary team of more than 1,100 people across 22 locations in the Australia and Asia Pacific region, including Lucy Temple-Smith, our on-the-ground Tasmanian communication and engagement resource. Through the delivery of our Tasmanian projects, we have developed effective, mutually-beneficial and ongoing relationships with a number of Tasmanian SMEs who either partner with, or support us, to deliver project needs. Our Tasmanian-based partner is consultancy RMCG, which has people on the ground in Tasmania, who understand local and regional communities and the challenges they face. RMCG currently employs eight people in Tasmania. We also utilise market researchers EMRS and Myriad Research, and Inclusive Creatives who have supported the recruitment of local community members living with disabilities for engagement activities for us.

RPS understands the value of having local knowledge and resources to support Tasmanian projects. We have scaled up our Tasmanian resources to meet project requirements, and are committed to continuing to build our local consultants and expand our local partners to support the delivery of local projects, as and when needed.

As part of our project inception process, we will assess resource requirements with you and develop a project-specific resource plan. The plan will detail how we will meet the resourcing needs of the project and indicate the extent to which our Tasmanian consultant/s will be utilised - noting that local resources with the appropriate skill sets will always be allocated to the project in the first instance.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

Where are the goods or services to be used in the contract sourced from?

RPS is committed to utilising local supplies to meet project needs when practicable. All goods and services that we utilise in the preparation and delivery of our scope of works

will be sourced in Tasmania unless requirements are unavailable or we are bound by a prior contractual agreement.

For example, while every engagement is different, the following is a list of services that we expect will be required before, during and after the community engagement process that we anticipate that we can source from both local Tasmanian businesses.

- Research and recruitment of focus groups
- Venue hire
- Catering for events
- Printing
- Direct mail distribution
- Even promotion
- Any travel-related expenses (including car hire, hotels.)

The above list is not intended to be exhaustive as additional services may be required and will be sourced as needed.

We are living in unprecedented times, with COVID-19 driving us to look for alternate ways to connect and have meaningful conversations with one another. While social distancing requirements and health guidelines may mean face-to-face meetings, events and information sessions are not always an option, we will look for alternate opportunities for local businesses to support our engagement with local communities. This may include, coffee pop-ups and working with local schools to supply public spaces where project information can be displayed.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*
- *Outline how your submission will incorporate local products, services and capabilities.*

Opportunity for Tasmanian SME* involvement

The opportunity to participate in projects in the local area is an intrinsic right and a critical lever to reaching social outcomes. By providing local business and social enterprises access to participate in and leverage infrastructure opportunities, a ripple effect of opportunity is created that positively influences future generations. The first

step in our approach following the project award will be to work with local government in specific areas to promote opportunities for social procurement in the local business sector. Examples of how this may be done include opening up local opportunities through labor-hire, retail and trade, accommodation and food services, and professional and technical services.

To maximise the benefit of this strategic partnership with local government, we will work to further understand and define the varied opportunities for creating positive social outcomes in Tasmania. Our understanding of market capabilities will be informed by further engagement during the initiation of the project through discussions with local government to determine the number of local businesses and social enterprises operating in specific regional areas.

Additionally, we will continue to utilise our Tasmanian service providers to support project delivery. For example, we will use either EMRS or Myriad Research to recruit community members to participate in focus groups and other community engagement activities, and Inclusive Creatives when projects require the involvement and insights from people living with disabilities.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

Broader social and economic opportunities

RPS is committed to corporate social responsibility and creating a workplace that provides employment opportunities for all Australians. Although the majority of work we undertake requires particular professional skills and experience, it is our policy to help facilitate skills development and capacity building within local communities and wherever possible to employ local workers.

RPS is delivering initiatives to improve social responsibility, including supporting local universities and TAFE programs with lecturers and best practice community engagement techniques. Our senior resources are also involved in leading community engagement design and thought leadership, including IAP2

board membership. These programs and initiatives will provide the framework for identifying and implementing additional opportunities to provide immediate opportunities for local businesses, social enterprises and local employment.

RPS has delivered a number of significant infrastructure projects in Australia and will leverage the success of previous social procurement activities and build on local relationships for the delivery of the engagement. One example of a recent project that demonstrates our commitment to working with and supporting local businesses and suppliers to deliver social benefits to local communities is the Level Crossing Removal Projects (LXRP). RPS has been a key partner with the LXRP in delivering opportunities to support local businesses and social enterprises over the last five years.

Our team has worked closely with the LXRP investigating opportunities for social enterprises during the delivery of these critical projects, including organisations that support people with disabilities and Aboriginal businesses. We have also been at the forefront of engaging with local businesses during the delivery of projects, creating trader engagement programs that focus not only on managing impacts during construction but supporting local businesses through the sourcing of local suppliers.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

Local innovative solutions

COVID-19 has changed the way we engage with our communities, encouraging us to look for alternative ways to continue having meaningful conversations with people affected by our decisions. RPS has developed the Virtual Consultation Room that provides participants with an interactive and fun way to learn about projects and provide feedback in the comfort of their own homes. The virtual environment mirrors what you would find at a typical face-to-face community information session, making it easy for participants to navigate.

This innovation can provide an opportunity for local involvement through the development of technologies such as animation, live streaming, 3D visualisation, 360 Virtual Tours and augmented reality. RPS will seek to find local companies that can

support and provide this service if the virtual consultation room is something that DOH sees will have value for its health infrastructure projects.

Guidance information (can be deleted): Below are some examples you may consider including in response to this question:

- *Does your submission involve adding value to imported goods or services through local development or innovation?*
- *Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?*
- *Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.*

Completed and endorsed	Joanne Lewis – General Manager..... (Name and position – print) RPS AAP Consulting Pty Ltd..... (Supplier name)  (Signature) 21/10/2022... (Date)
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*A Tasmanian SME is a Tasmanian business employing less than 200 people