

# Tasmanian Industry Participation Plan

## IS-69 - Consultancy Services Panel for Health Infrastructure Projects

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

*Guidance information (can be deleted):*

- *Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.*
- *Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.*
- *This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.*

### Procurement details

<b>Procurement ID</b>	IS – 69
<b>Procurement title</b>	Consultancy Services Panel for Health Infrastructure Projects
<b>Name of Responsible Agency/Entity</b>	The Crown in Right of Tasmania (acting through The Department of Health)

### Supplier details

<b>Name of supplier</b>	Rare Innovation Pty Ltd
<b>Contact details for supplier</b>	Email: <a href="mailto:admin@rarein.com.au">admin@rarein.com.au</a> Phone: 03 6388 9200

## Are you a Tasmanian SME\*? Do you employ Tasmanians?

Rare Innovation is a local Tasmanian-owned Small and Medium sized Enterprise, operated from our offices at 22-24 Paterson Street, Launceston by an administrative staff of five. We employ an average of 38 local, exemplary employees who take pride in their workmanship, and rightly so. It has been pleasing to see our staff grow into their roles with a sense of pride, integrity, and fair work. The loyalty shown to our company is a testament to how we value our staff.

We have employed 2 graduate engineers and 2 trainee technical officers in the last 18 months, and have recently employed a further 2 trainee technical officers. We also took on a Senior Contract Administrator at the start of 2022 to expand our Superintendent services capacity and have added an additional project manager through this year.

This consultant panel opportunity will directly support at least 2 staff members, all Tasmanian based. 100% of labour hours worked will be by Tasmanian employees.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Are you a Tasmanian SME?*
- *How many Tasmanian jobs will be supported by this procurement activity?*
- *How many people do you employ in Tasmania?*
- *Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.*
- *Would any new Tasmanian jobs be created by the proposed contract - how many?*
- *If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?*

## Where are the goods or services to be used in the contract sourced from?

Rare's preferred suppliers are, on the whole, local SMEs who have served the local industry admirably, and we prefer to use local expertise and supplies. More work shared in the local community gives rise to more local employment and skill sharing - a win-win situation. We pride ourselves on possessing great relationships with our local suppliers and maintaining open communication with staff. We prefer to keep our local economy flourishing. Our previous experience has proven that local suppliers working on and with local projects creates trust and pride. Local IT support, fuel, food, beverage, and accommodation will attract expenditure if we are successful with this RFQ.

Rare provides all the goods and services identified in this submission.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Does your business provide all the goods and services identified in your submission?*
- *If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.*
- *Provide an estimate of the value of locally sourced goods and services versus imported.*
- *Outline how your submission will incorporate local products, services and capabilities.*

### **Opportunity for Tasmanian SME\* involvement**

As stated above, Rare prefer to use local employees and SMEs. Our previous experience has proven that local suppliers working on and with local projects creates trust and pride. Of course, where needed we will seek SMEs away from our direct local area, but this would only be the result of necessity. Seeking employees away from our local area or State would be doubtful.

Obviously, the larger the project, the more employment is required across the board and the flow-on effect through to domestic/personal suppliers is greater, bringing more money into the local economy in all areas, i.e. living expenses; local transport; entertainment, to name but a few.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.*
- *How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?*
- *How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?*
- *Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?*

### **Broader social and economic opportunities**

We have had vast experience in the past with designing and supervising building and civil projects, and understand the need of respect for such an environment.

As Rare continues to grow, we envisage sponsorship of more local community events. We are proud of our local community and wish to contribute more to local events to ensure our children grow in our community with a sense of pride and achievement wherever possible. They are our leaders of tomorrow and with community support teaching them work and life skills, we can encourage children in our local area to remain here and enhance and progress our beautiful State.

Rare currently sponsor local soccer, basketball, football, and netball sporting teams. We have recently become one of the 4 main sponsors of the Launceston Football Club and are the main sponsor of Riverside Olympic Football Club NPL Team.

We were also one of the primary sponsors for Exeter Community Carols in 2020, 2021 and 2022. We are also sponsoring the Launceston Community Carols in 2023.

Rare also project managed the delivery of a donated \$150k landscape charity project for Launceston City Missions new youth centre at 9 Killafaddy Rd, St Leonards in 2022.

Recently Rare organised a Northern Construction Industry Charity Dinner raising funds for FightMND, where in excess of \$170k was raised in one night. FightMND have communicated back that these funds will go towards supporting a Tasmanian \$1M research grant. Rare expect to undertake more events like this in the years ahead.

Rare directors and senior staff also volunteer on a number of Not For Profit Boards and other organisations on an ongoing basis. Managing Director, Rod Neville is leading significant investment in Specialist Disability Accommodation, including the revitalisation of disused community infrastructure to support NDIS participants.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- *Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?*
- *Will this contract lead to new skills or expertise being developed within Tasmania?*
- *Will trainees or apprentices be appointed? If yes, how many and in which profession?*
- *Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?*
- *Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?*

## **Local innovative solutions**

Rare operate digital engineering software platforms utilising BIM software and 3D scanning for creation of digital twins.

We undertake extensive school and university work experience programs. We expect to employ a further graduate engineer in 2023.

We collaborate with University Researchers, particularly exploring the future of composite materials in structural engineering.

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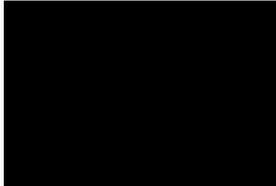
**Completed and endorsed**

Andrew Goelst, Director

.....  
(Name and position – print)

Rare Innovation Pty Ltd

.....  
(Supplier name)



.....  
(Signature)

24/11/2022

(Date)

\*A Tasmanian SME is a Tasmanian business employing less than 200 people