Tasmanian Industry Participation Plan Executive Summary

3022001928 – IT Labour Hire Panel

Procurement details

Procurement ID	3022001928
Procurement title	IT Labour Hire Panel
Name of Responsible Agency/Entity	Hydro Tasmania

Supplier details

Name of supplier	GMC Enterprises Pty Ltd (trading as GMC Advisors) ACN: 613 026 092 ABN: 31 613 026 092

Executive summary

The following summary provides a concise overview of the Tasmanian Industry Participation Plan, outlining how GMC Advisors will deliver positive outcomes for the Tasmanian community. It highlights the business's local impact, the goods and services to be used in delivering the contract, and the broader economic and social benefits generated through GMC's operations and engagement.

Strong local economic impact

- GMC Advisors is a Tasmanian-owned SME employing 18 locally based consultants, with capacity to scale to 25 during peak periods.
- All labour hours for this contract will be delivered in Tasmania, ensuring salaries and economic benefits remain within the state.
- GMC has played a significant role in strengthening Tasmania's ICT capability through long-term involvement in major transformation programs.

Local sourcing of goods and services

- All services for the IT Labour Hire Panel will be delivered by Tasmanian staff.

- Any required goods such as hardware, software, or licensing, will be sourced primarily from Hobart-based suppliers.
- GMC maintains a “local first” procurement approach, supporting Tasmanian SMEs across recruitment, technology support, and specialist services.

Opportunities for Tasmanian SMEs

- While subcontracting is not anticipated, GMC is open to partnering with local SMEs where specialised skills or additional capacity are needed.
- GMC has a strong track record of working with local recruitment agencies, technology providers, and service partners, ensuring Tasmanian businesses benefit from Government Business Enterprise and broader government procurement activity.

Broader social and economic benefits

- GMC actively develops local ICT talent through recruitment, training, and professional development delivered by Tasmanian providers.
- The company attracts skilled professionals to Tasmania, supporting long-term capability growth in the state.
- GMC contributes to the community through sponsorships and support for Rotary Tasmania, junior sports, and school fundraising initiatives.

Local innovation and value creation

- GMC brings intellectual property, methodologies, and leadership approaches that enhance project outcomes for Hydro Tasmania and the broader community.
- These locally developed solutions strengthen Tasmania’s advisory and ICT ecosystem and reduce reliance on interstate providers.