

## Tasmanian Industry Participation Plan

### CD/19/362 Provision of Bus and Amenities Cleaning and Bus Refueling

The Tasmanian Government is committed to maximising opportunities for local suppliers to compete for and win Government procurements. Suppliers/proponents are requested to prepare a Tasmanian Industry Participation Plan (TIPP):

- for all procurements with a value exceeding \$5 million;
- for nominated procurements (at the discretion of the procuring Government entity) greater than \$2 million and up to (and including) \$5 million; and
- for private sector projects valued at over \$5 million that receive support, including in-kind support, valued at or greater than \$500 000 from the Government.

*Guidance information (can be deleted):*

- Information provided in the Economic and Social Benefits Statement can be used as a basis for a TIPP.
- Where determined appropriate by the procuring entity, the supplier's obligations under a TIPP are to be captured in the contract and monitored as part of the contract performance.
- This template was specifically developed for procurement. Where a TIPP is required for a private sector project, the template should be adapted to suit the specific circumstances of the project.

### Procurement details

<b>Procurement ID</b>	CD/19/362
<b>Procurement title</b>	Provision of Bus and Amenities Cleaning and Bus Refuelling
<b>Name of Responsible Agency/Entity</b>	Metro Tasmania Pty Ltd

### Supplier details

<b>Name of supplier</b>	ICS Service Solutions Pty Ltd
<b>Contact details for supplier</b>	Tony Smith State Manager Tasmania M: +61 0457 110 154 tony.smith@icsservicesolutions.com

### **Are you a Tasmanian SME\*? Do you employ Tasmanians?**

We currently employ approximately 28 employees across Tasmania with an estimated 400 hours per week worked.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- Are you a Tasmanian SME?
- How many Tasmanian jobs will be supported by this procurement activity?
- How many people do you employ in Tasmania?
- Provide an estimate of the number of labour hours worked by Tasmanian-based employees versus other employees.
- Would any new Tasmanian jobs be created by the proposed contract - how many?
- If you are not a Tasmanian SME, will you be setting up a local Tasmanian office and employing local staff?

### **Where are the goods or services to be used in the contract sourced from?**

All goods used in the provision of services are sourced from a local Tasmanian supplier in Hobart and Launceston. This has flow on benefits to local businesses providing storage and courier services.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- Does your business provide all the goods and services identified in your submission?
- If not, will the goods or services identified in your submission be provided by or sourced from Tasmanian SMEs? If possible, provide a list.
- Provide an estimate of the value of locally sourced goods and services versus imported.

- Outline how your submission will incorporate local products, services and capabilities.

### **Opportunity for Tasmanian SME\* involvement**

As our business grows in Tasmania we are committed to continuing to engage with local SME based across Tasmania to provide goods and services.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- Will you source components of your offer from other Tasmanian SMEs or sub-contractors? If possible, provide details.
- How will you identify and engage with sub-contractors or other Tasmanian SMEs to deliver the contract? Will you use existing supply chains or advertise sub-contracting or supply opportunities? Will you liaise with local industry groups?
- How will you ensure that Tasmanian SMEs are not disadvantaged when competing with other suppliers to provide goods or services to be used as part of this contract?
- Are there opportunities to transfer skills to a Tasmanian SME or sub-contractor?

### **Broader social and economic opportunities**

Our employees are trained in the efficient execution of Cleaning Services in line expected standards across Australia, including Tasmania.

*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- Are there any other benefits that your organisation or this specific contract will provide to the Tasmanian economy?
- Will this contract lead to new skills or expertise being developed within Tasmania?

- Will trainees or apprentices be appointed? If yes, how many and in which profession?
- Does your organisation provide opportunities for pathways to employment for disadvantaged Tasmanians?
- Do you support the Tasmanian community, for example through formal support, sponsorship, volunteering or in-kind support?

### **Local innovative solutions**

We are working with clients to better understand their challenges and deliver locally developed innovative solutions. Importantly we also bring innovative solutions from other parts of business and we then upskill our Tasmanian workforce which leads to more opportunities for local engagement across other businesses.


*Guidance information (can be deleted): Below are some examples you may consider including in response to this question:*

- Does your submission involve adding value to imported goods or services through local development or innovation?
- Is your organisation developing strategies to provide goods or services to the Tasmanian economy that have historically been imported from interstate or overseas?
- Does your organisation offer any innovative solutions that might benefit the broader Tasmanian community and economy? Provide details.

Completed and endorsed

Katie Cooper  
CEO  
Metro Tasmania

Date: 21/12/23

Sign: 

Darren Boyd Chief Executive Officer

.....  
(Name and position – print)

ICS Service Solutions Pty Ltd

.....  
(Supplier name)



01/12/2023  
(Date)

\*A Tasmanian SME is a Tasmanian business employing less than 200 people

