

Tasmanian Industry Participation Plan Executive Summary

Procurement details

Procurement Reference No.	S/002668
Procurement title	Provision of Resources for Ajilis Project
Name of Responsible Agency/Entity	Tasmanian Networks Pty. Ltd.

Supplier details

Name of supplier	Litmus group Pty Ltd
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Executive summary

Litmus group (Litmus) is an Australian owned management consultancy firm specialising in the creation of tangible value through the realisation of strategy. Litmus provides technology enabled transformation services for clients across a range of industries including Energy and Utilities and employs over 90 members of staff across Tasmania, Victoria, New South Wales, Queensland, and Singapore.

Litmus has provided professional services to Tasmanian clients since 2010, when we were first engaged by Hydro Tasmania to support the feasibility study for their Enterprise Resource Planning solution and have since worked with many other Tasmanian based private and public sector clients. Litmus is committed to building a long term presence in Tasmania as demonstrated by the opening of a permanent office in the Hobart CBD in 2012.

Litmus makes a conscious effort to employ local resources when staffing our Tasmanian engagements. For example, on the TasNetworks engagement Litmus is initially employing two local resources to staff senior Subject Matter Expert roles, both of which are expected to continue through the two year duration of the project. There are also a number of interstate resources who will be moving to Hobart for the duration of the program. As future staffing opportunities arise Litmus will look to the local Tasmanian market as part of the sourcing approach. Litmus has a preference of

sourcing local resources for engagements due to the reduced cost to serve when compared to either re-locating or flying in out-of-state resources. This commercial saving, in addition to our commitment to supporting the local economy means that local SMEs will not be disadvantaged in competing for roles with Litmus.

Our interstate based resources will also contribute to the local economy throughout the duration of the project with living expenses (accommodation, hire car and meals) estimated to be in excess of \$800,000 over the duration of the program.

In conjunction, Litmus views the TasNetworks engagement as a credential that will support future business opportunities and help grow the business in Tasmania. As the number of engagements increase, Litmus will expand the size of the Hobart office and recruit more project delivery and management resources. Litmus will look to the local Tasmanian market to fill these vacancies.