

# Tasmanian Industry Participation Plan Executive Summary

## TASNET-958402 Request for Proposal for an Electronic Document and Records Management System (EDRMS)

### Procurement details

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|--|---|
| <b>Procurement ID</b>                    | TASNET-958402   |
| <b>Procurement title</b>                 | Electronic Document and Records Management System (EDRMS) |
| <b>Name of Responsible Agency/Entity</b> | TasNetworks   |

### Supplier details

|                         |             |
|-------------------------|-------------|
| <b>Name of supplier</b> | FYB Pty Ltd |
|-------------------------|-------------|

### Executive summary

FYB Pty Ltd is a privately owned Australian company that specialises in information governance. We employ 19 team members, and are based in Victoria and operate across Tasmania, South Australia and Victoria. We provide specialised consulting services and expertise not readily available within Tasmania.

Although we are not a Tasmanian SME, and do not employ Tasmanians we believe we are fully part of the Tasmanian Community and have been since we started working directly with the Tasmanian Government Departments and Agencies in 2010.

We have a total of 29 clients in Tasmania we work directly with.

We have developed a unique support package called an FYB Support Membership, where the goal is to empower and upskill the team members within these organisations so that they gain valuable skills which are not readily available within the Tasmanian Information Management and Records community.

While we do not employ people in Tasmania, the fact we are building a community, making information and records management an important aspect and consideration for Government departments within Tasmania, which indirectly is

employing people from Tasmania as roles need to be filled to support the solutions we are implementing.

We are also proud of the fact we have hosted an annual conference in Tasmania since 2010,

called FYB FREE. These conference have been hosted at;

- FYB FREE1 – Henry Jones (2010)
- FYB FREE3 – Henry Jones (2011)
- FYB FREE5 – Henry Jones (2012)
- FYB FREE7 – MONA (2013)
- FYB FREE10 – MONA (2014)
- FYB FREE13 – MONA (2015)
- FYB FREE16 – MONA (2016)
- FYB FREE18 – MONA (2017)
- FYB FREE22 – MONA (2018)
- FYB FREE26 – Frogmore Creek Winery (2019)

This event utilises several local SME's, and costs approx. \$30,000 per year for FYB to run. This event brings together the Tasmanian information and records community for a one-day event, which costs \$0 to attend, and not only brings local experts along, FYB pays to bring experts in the industry from all around Australia and the world. In fact, in 2018, we had the former Micro Focus Content Manager Director of Big Data and Information Governance Solutions, Mr David Gould (from the US/San Francisco).

SME's used include but not limited too;

- Technical Teams
  - Lighting Teams
  - Dance Troops
  - Local Lollies and hand crafted goods
- (where possible we use local Tassie items on the day)

These events give access to experience, knowledge and information sharing that would not normally be available in Tasmania.