

Tasmanian Industry Participation Plan Executive Summary

Procurement details

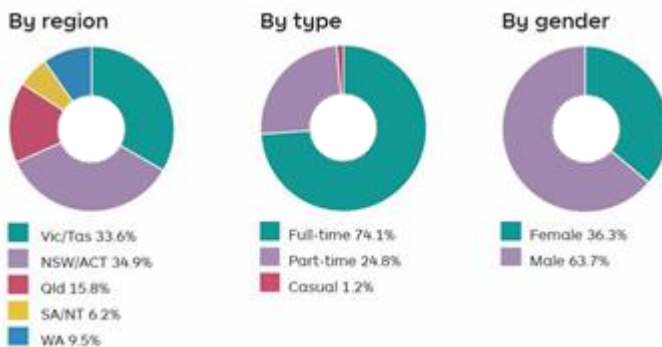
Procurement Reference No.	CMU C106 2016
Procurement title	Cartage & Interstate Air Freight (C106) Contract
Name of Responsible Agency/Entity	Department of Treasury and Finance

Supplier details

Name of supplier	StarTrack
------------------	-----------

Executive summary

Australia Post is a self-funded government business enterprise, with the Australian Government as its sole shareholder. Our current total national workforce is 36,743 - of this 74.1% are full-time employees. Details below:



Australia Post has a considerable vested interest in the continued growth of Tasmania. Our business directly supports over 530 jobs in the state including post office staff, logistics and business administration staff and this workforce will continue to grow with the increase in eCommerce traffic. Our business creates job opportunities for local indigenous communities and disadvantaged groups within the state and we will continue to add significant value to the Tasmanian economy through employment and business growth.

Our large physical network across metropolitan, regional and remote Tasmania ensures that all members of the public and the business community have equal access to critical services. Every day, our 162 Licensed Post Offices, 27 Community Postal Agencies and 8 community mail agencies process passport applications, provide mail services, and provide a gateway to countless other government transactions.

Australia Post and StarTrack have made significant enhancements to existing services in Tasmania. With new and emerging capabilities in our network, technology and strategic resourcing, it has led to local skills development and new career opportunities for local residents. We believe we are now

in a stronger position than ever to offer a broader range of service capabilities in Tasmania, thus continuing to offer new SME partnerships, supplier arrangements, employment and training opportunities to Tasmanian residents and businesses.

The indirect commercial effect of our presence in Tasmania is vast, with considerable downstream economic flows to the real estate market, utilities, suppliers, partners, associations and government departments. The exact contribution to the state from our continued service is difficult to quantify, however we can confidently say that it will continue to provide opportunities to communities and businesses alike.

Our Licensed Post Offices (LPOs) and Community Postal Agencies (CPAs) also perform a critical role in delivering our services – and maintaining a strong rural and regional network in Tasmania. LPOs and CPAs play a central role in the social and commercial fabric of their local community with most operated as family run businesses located within newsagents, general stores and chemists. Currently there are over 170 LPOs and CPAs located in Tasmania which provide local employment opportunities. Over the past two years, we have pledged \$125 million in annualised additional payments to support the sustainability of our LPOs and CPAs nationally.